

Western Reserve Association of Health Underwriters

Board Meeting August 4, 2015

Kravitz Deli 11:45 am

Pending Approval

Welcome: Bob Lackey (11:45)

In Attendance: Bob Lackey, John Morvay, Dee McFarland, Joe Ignazio

Minutes: Reviewed updates needed, Dee to send updates and attachment to Bob.

Treasurer's Report: June review. July Balance \$6326.29, one check to write for P.O. Box \$136.

Membership: 48 current members. (Lost K. Fisher, left industry.)

President's Report: N/A

Legislative Report: N/A

Old Business: NAHU Pins ordered and being distributed.

New Business: August meeting 8/13, has 17 RSVPs.

Proposed new member to board, Bob Hodgson, Governor Insurance. (Approved.) Updated board roster distributed.

Next year topics and speakers being set now. Suggestions welcome. Topics to fill, must be CE filed or ability to be CE filed: Ethics, Medicare, Legislative Update, ODI, Paylocity/ACA Tracking, NAHU Leadership, Social Security Disability/Medicaid Planning, Voluntary Worksite, HIPAA/HiTech.

Has a possible speaker for Ethics CE for June, but there is a steep cost. Board needs to decide if we want to spend a little to have a good meeting. Invite to Cleveland, NAIFA and Guests could help to defray costs.

Discussion had about sharing table with NAIFA at the business expo for next year and having promotional items for meetings and expos for WRAHU.

Regional meeting recap; John Morvay shared ideas to entice sponsors in general rather than just for meetings. He will send out a copy of the presentation to the board so we can discuss if we want to progress down this path.

Bob will share the video on HUPAC to members and to have a general presentation on it at our first meeting back. Distributed a HUPAC Contributor Form to each Board member.

Programs:

September: 9/10/15, LTD/STD Charlie Rowley (5th Floor)

September: 9/24/15 Self Employed/Bradford (5th Floor)

October: Cancelled

Meeting Adjourned: John Morvay Moved, Joe Ignazio Seconded and adjourned at 12:25.