

**Western Reserve Association of Health Underwriters**

**Board Meeting February 17, 2016**

Conference Call 11:00 am

Pending Approval

**Welcome:** Nancy Kuzenko

**In Attendance:** Bob Lackey, John Woods, Dee McFarland, Joe Ignazio, Julie Ginnis, Nancy Kuzenko, Bob Hodgson, John Morvay, Chad Phillips, George Morris III

**Minutes:** N/A

**Treasurer's Report:** N/A

**Membership:** N/A

**President's Report:** N/A

**Legislative Report:** N/A

**Old Business:**

- Awards — Nancy moved to table the 2015/2016 award efforts and to begin fresh in April for the next awards year, all in favor. (Previously discussed and voted on via e-mail.)
- Gifts for speakers – Discussed providing a charitable donation of \$20 in the name of the speaker rather than providing them with a gift. Will provide them with a certificate or note card as an acknowledgement. Nancy to look into details on supplies needed.
- Request was made to pay Doug Anderson \$100 for presenting. John M. moved, Bob L. second. Approved.
- Request was made to pay Barb Gerkin \$108 for mileage for HIPAA/HITECH session. John M. moved. Dee second. Approved.
- Discussed adding Pennsylvania CE credits to our classes. There is no Sharon/Hermitage or New Castle chapter. There are fees involved in filing but it seems it would be worth it to pull some additional Agents into the chapter. Bob L. moved to explore by filing and trying one meeting. John M. second. Approved.
- New Board Members nominated. Karen Armstrong, Paige & Byrnes and Chris Collins, Farmers Bank. Confirmed board term is July to July with a Nomination/Election period running May to July. Nomination committee and/or executive board needs to define process and size based on By Laws. (Bob Lackey to provide By Laws for review.) John M. moved to approved two new members, Bob L. second. Approved.
- Community Outreach –previously discussed having providers present at monthly meetings to encourage better knowledge and working relations between brokers and medical providers. Salem Regional Medical Center to be the first due to recent new technology and upgrades. Nancy to facilitate and add to the 3/10/16 meeting. Nancy moved, Joe second. Approved.
- Motion to split \$500 Capital Conference grant from State between our two attendees to defray costs. (Nancy & John W. attending Capital Conference.) Bob L. moved, Joe second. Approved.

**New Business:**

- Individual Commissions for SEP and non-payment by carriers. Question was raised as to whether this issue was discussed with State or National and if there was a contact we could reach out to. Suggestion was made that our Cap Conference attendees bring this up as an issue which needs addressed by State or National on behalf of members. Nancy advised there is a State Board Member meeting in DC and suggested this will be discussed, moved that it will be a topic for the next Board Meeting on 3/3/16.

**Upcoming Programs:**

**Meeting Adjourned:** Nancy moved, Dee seconded.