

Western Reserve Association of Health Underwriters

Board Meeting March 3, 2016

Kravitz 11:30 am

Pending Approval

Welcome: Nancy Kuzenko

In Attendance: Bob Lackey, Dee McFarland, Joe Ignazio, Julie Ginnis, Nancy Kuzenko, Bob Hodgson, John Morvay, Chad Phillips, Chris Collins, Karen Armstrong

Minutes: N/A

Treasurer's Report:

- Financials: \$5548.86 balance with outstanding checks and deposits. John M. moved to approve, Chad, second. Approved.
- Budget: Attached. Questions regarding CCI and Office Supplies from new members. Nancy motion to approve, Julie second.

Membership Report: N/A

President's Report:

- Community outreach, provider speaker set for 3/10. Salem Regional Health Center contact.
- Gold Certification is a goal for this year. John W. completed a press release. J&M to update the website.
- Cap Conference Report:
 - Transitional Relief extended to 12/31/17 which likely means all 10/1 renewals will move back to 12/1, unsure of carriers' plans yet.
 - Lee Nathans, director of HCG announced they are working on a broker line as well as a carrier line.
 - Will share slides with board.
 - New member benefits highlighted.

Legislative Report: N/A

Old Business:

- After telephone review with executive board, five charities were chosen for speaker contributions. The charities will be rotated between Trumbull, Mahoning and Columbiana counties. Regional United Way, regional library, Regional food bank, Oh WoW Children's Museum, and the Rescue Mission. John W. moved, Bob L. seconded. Approved.
- ByLaws were distributed to board. Determined a nominations committee was needed for upcoming board positions being vacated. Past President to chair, President to Nominate. Chad, Nancy and Julie were determined to be the committee. Chad volunteered to step in as Treasurer, Dee requested a new secretary be nominated, as her agreed upon 1 year term is coming to an end.
- Schedule of speakers discussed. 3/10/16 meeting attendance discussed.

New Business:

- CE Day Survey was sent out to 48 members. So far 10 responses were received. Suggested sending a reminder since it had only been out a week. So far, consensus is 6 hours at the Fifth Floor.
- April meeting is open for prospects, members encouraged to invite prospects. Speakers will be Regional VP and NAHU Treasurer discussing why NAHU works.
- Next Board meeting will be at a new location, due to inability for most members to follow conversation. Will discuss committees for next program year.

Upcoming Programs:

Meeting Adjourned: Joe moved, Chad seconded.