

Western Reserve Association of Health Underwriters

Board Meeting June 4, 2015

Kravitz Deli 11:30 am

Approved

Welcome: Nancy Kuzenko (11:40)

In Attendance: Bob Lackey, Julie Ginnis, John Morvay, Dee McFarland, Nancy Kuzenko, Joe Ignazio

Minutes: Not received in advance, will approve next meeting.

Treasurer's Report: Statement balance \$3439.49, Checks outstanding: \$507.53 check to Bob, \$1148.30 Holiday Inn, Deposits outstanding \$325 Still Outstanding Invoice for April for J & M \$377.66, and checks \$325 & \$25 from event and \$3330 from J&M collected for event. (Event finance report attached.)

Membership: 49 members. (Lost Pam P. & Hoy) Membership roster. to be sent to board and is on website. Push for induction ceremony for new members.

President's Report: Nancy & Julie attended OAHU strategic planning meeting yesterday. Outline to be distributed as outline for agenda.

Way to encourage difference from other brokers. NAHU pins. \$5 per pin, move to order for members and new members. (Move to purchase 75 pins. Bob moved, John second.) Vendor for clothing with NAHU and OAHU logos discussed.

Health Benefits Ohio website equals OAHU, make sure your information is up to date.

Legislative Report: N/A

Old Business:

New Business:

Plan to have a strategic planning meeting and invite non-board.

Regional meeting, Columbus in July 27 & 28. Attendees? (Julie, Bob)

October meeting; possibly get cancelled speaker from June and look for Paylocity to second.

Programs:

June: 6/11/15, Legislative Update (5th Floor)

July: 7/9/15, CCI (5th Floor)

August: 8/11/15, Dental Care Plus (5th Floor)

September: 9/10/15, LTD/STD (5th Floor)

September: 9/24/15 Self Employed/Bradford (5th Floor)

October: TBD –Medicare?

Meeting Adjourned: 12:45

INCOME		EXPENSES	
Raffle	\$103.00	Meals	-\$1,148.30
Sponsors		Printing	-\$100.00
Tasc	\$1,000.00	Refund Woods	-\$150.00
HR360	\$200.00		-\$1,398.30
Admin America	\$325.00		
Cornerstone	\$200.00		
Admissions			
NS Guests (11 @ \$50)	\$550.00		
S Guests (34 @ \$25)	\$850.00		
WRAHU (26 @ \$15)	\$390.00		
Other (11 @ \$15)	\$165.00		
	\$3,783.00		
	NET PROFIT	\$2,384.70	